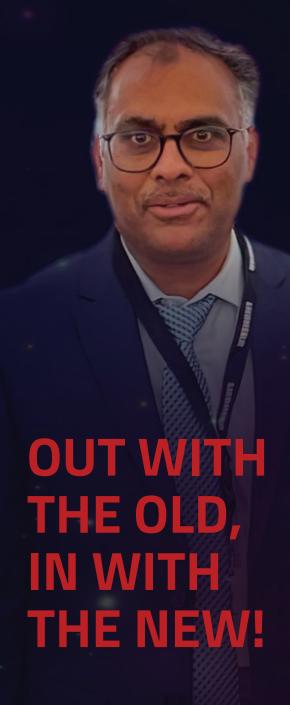
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Quarterly Newsletter



Happy Jean 2023 Dear colleagues and partners

I hope that you celebrated the start of 2023 safely and in good spirit with your dear and near ones. As we usher into a new year, I want to take a moment to thank you all for your invaluable contribution over the past 12 months.

2022 was another transformative year for KHK, a year in which we strengthened the business further, making inroads into new markets, growing our ranks by welcoming new partners, working out some significant acquisitions and rolling out important initiatives that will help to guarantee our continued success in the future.

The year was equally memorable as we made good progress toward our strategic goals despite significant challenges – not the least of which were ongoing disruptions from the pandemic that has had such a substantial impact on the world economy and the global business dynamics.

We also took other important steps, such as a considerable expansion of our manufacturing facility, incorporation of the most advanced equipment and machinery, restructuring of the organization, organizing periodical-training workshops and SAP integration to assure the complete digitalization across the board.

In 2022, it was also highly rewarding to showcase our innovative products and solutions to the global audience through some renowned events and exhibitions like BAUMA (Germany) and BIG 5 (Egypt) etc, which propelled our business expansion across many new markets.

2023 is set to be another exciting year for us. We can look forward to working further, along with our global partners, on the many initiatives and innovations to deliver the best scaffolding and formwork systems and life cycle services for an amazing customer experience.

I wish you and your loved ones a happy and successful 2023!

Warm regards
Nadeem M. Baig
Chief Executive Officer

KHK now runs on

As a part of our digitalization drive, we have accomplished another milestone by incorporating SAP-ERP system for increased productivity due to its automation, monitoring and enhanced integration of all divisions across the board.

The decision making process is supported by measurable and real-time data which is helping us in accelerating the process of doing forecasts and analyses.

The incorporation of SAP has increased the security of internal information, in addition to

helping us in solving the treatment and storage of customer data and business information. It has also assured better collaboration and communication between departments. Now we can control all processes and avoid repeating unnecessary tasks or duplicating information across several platforms.

Apart from employing SAP trained personnel, we have up-skilled our existing employees to better understand and use SAP to the full advantage of the company.

A BIG OPPORTUNITY, WELL EXPLORED!

In association with our sister concern KHK PRESSINGS & FORGING PVT. LTD. INDIA, it was a sheer delight for us to showcase our products and systems at the 33rd edition of BAUMA 2022 between October 24 and October 30, 2022.

As expected, the said event turned out to be a perfect platform to reach out to the global audience from many emerging and established markets.

BAUMA 2022, which is already recognized as the world's largest industrial trade show attracted over 3,200 exhibitors from 60 countries and over 495,000 trade visitors from over 200 countries.

Though the number of visitors was slightly lower than 2019 but the visitors were more trade specific which ensured better ROI for most of the exhibitors. The venue, as usual, facilitated us to network with customers from different sectors and pursue promising trade partners from Europe and the USA.

33RD EDITION OF THE WORLD'S LEADING TRADE FAIR





